



BUSINESS SERVICES PROGRAM SUMMARY

FY21-22 BUDGET

| | Business Operations | Executive | Fish & Game Commission | Planning | Finance | Fleet Management | Grants & Contracts | Guest Services | Human Resources | Facilities Maintenance | Marketing | Volunteer Management | Trails Maintenance | Weddings & Events | Grand Total |
|------------------------------|---------------------|------------------|------------------------|-----------------|------------------|------------------|--------------------|----------------|------------------|------------------------|------------------|----------------------|--------------------|-------------------|------------------|
| Budgeted REVENUES | | | | | | | | | | | | | | | |
| Taxes | 7,045,000 | - | - | - | - | - | - | - | - | - | - | - | - | - | 7,045,000 |
| Fee | 375,000 | - | 1,200 | - | - | - | - | 300,000 | - | - | - | - | - | 225,000 | 901,200 |
| Grants | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Other | 17,000 | - | 300 | - | - | - | - | 1,500 | - | - | - | - | - | - | 18,800 |
| TOTAL REVENUES | 7,437,000 | - | 1,500 | - | - | - | - | 301,500 | - | - | - | - | - | 225,000 | 7,965,000 |
| Budgeted EXPENDITURES | | | | | | | | | | | | | | | |
| Salaries & Benefits | 1,941,925 | 793,894 | - | - | 745,111 | - | - | 197,736 | 342,906 | - | 167,762 | - | - | 213,120 | 4,402,454 |
| Supplies & Services | 1,512,801 | 35,350 | 1,050 | 40 | 49,550 | 55,351 | - | 15,187 | - | 3,521 | 40,700 | - | 32,115 | 20,106 | 1,765,771 |
| Other/Interfund Charges | 241,446 | 1,000 | - | 95,612 | 19,800 | - | - | 500 | 110,601 | - | 4,607 | - | - | 909 | 474,475 |
| Capital Assets | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Contributions & Transfers | 490,000 | - | - | - | - | - | - | - | - | - | - | - | - | - | 490,000 |
| TOTAL EXPENDITURES | 4,186,172 | 830,244 | 1,050 | 95,652 | 814,461 | 55,351 | - | 213,423 | 453,507 | 3,521 | 213,069 | - | 32,115 | 234,135 | 7,132,700 |
| NET GAIN/(LOSS) | 3,250,828 | (830,244) | 450 | (95,652) | (814,461) | (55,351) | - | 88,077 | (453,507) | (3,521) | (213,069) | - | (32,115) | (9,135) | 832,300 |

FY21-22 ACTUALS

| | Business Operations | Executive | Fish & Game Commission | Planning | Finance | Fleet Management | Grants & Contracts | Guest Services | Human Resources | Facilities Maintenance | Marketing | Volunteer Management | Trails Maintenance | Weddings & Events | Grand Total |
|----------------------------|---------------------|------------------|------------------------|----------|------------------|------------------|--------------------|----------------|-----------------|------------------------|-----------------|----------------------|--------------------|-------------------|------------------|
| Actual REVENUES | | | | | | | | | | | | | | | |
| Taxes | 4,174,344 | - | - | - | - | - | - | - | - | - | - | - | - | - | 4,174,344 |
| Fee | 104,091 | - | 1,219 | - | - | - | - | 187,406 | - | - | - | - | - | 190,161 | 482,877 |
| Grants | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Other | 6,015 | - | 7 | - | - | - | - | - | - | - | - | - | - | - | 6,022 |
| TOTAL REVENUES | 4,284,449 | - | 1,226 | - | - | - | - | 187,406 | - | - | - | - | - | 190,161 | 4,663,243 |
| % of Budget | 58% | 0% | 82% | 0% | 0% | 0% | 0% | 62% | 0% | 0% | 0% | 0% | 0% | 85% | 59% |
| Actual EXPENDITURES | | | | | | | | | | | | | | | |
| Salaries & Benefits | 1,659,062 | 392,709 | - | - | 281,313 | - | - | 104,304 | - | - | 90,329 | - | - | 70,898 | 2,598,615 |
| % of Budget | 85% | 49% | | | 38% | | | 53% | 0% | | 54% | | | 33% | 59% |
| Supplies & Services | 841,510 | 18,763 | 1,000 | - | 33,026 | 76 | - | 2,055 | - | - | 5,070 | - | 834 | 5,377 | 907,711 |
| % of Budget | 56% | 53% | 95% | 0% | 67% | 0% | | 14% | | 0% | 12% | | 3% | 27% | 51% |
| Other/Interfund Charges | 254,995 | 1,878 | - | - | 10,731 | - | - | 225 | 27,650 | - | 147 | - | - | 220 | 295,847 |
| % of Budget | 106% | 188% | | 0% | 54% | | | 45% | 25% | | 3% | | | 24% | 62% |
| Capital Assets | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| % of Budget | | | | | | | | | | | | | | | |
| Contributions & Transfers | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| % of Budget | 0% | | | | | | | | | | | | | | 0% |
| TOTAL EXPENDITURES | 2,755,567 | 413,351 | 1,000 | - | 325,070 | 76 | - | 106,585 | 27,650 | - | 95,546 | - | 834 | 76,495 | 3,802,173 |
| % of Budget | 66% | 50% | 95% | 0% | 40% | 0% | | 50% | 6% | 0% | 45% | | 3% | 33% | 53% |
| NET GAIN/(LOSS) | 1,528,883 | (413,351) | 226 | - | (325,070) | (76) | - | 80,821 | (27,650) | - | (95,546) | - | (834) | 113,666 | 861,070 |



YTD REVENUES BY PROGRAM AREA

| PROGRAM | Business Services | | | | | | | | | |
|----------------------------------|---------------------|--------------------------------|-----------|------------------|------------------------|----------------|------------------|------------------|------------------|----------------|
| AREA | Type | Description | Acct Code | FY20-21 Actuals | FY21-22 CURRENT BUDGET | 1QTR | 2QTR | JAN | GRAND TOTAL | |
| Business Operations | Fee | Judgments | 781180 | | | - | 31,100 | - | 31,100 | |
| | | Land Lease | 741260 | 154,076 | 150,000 | 587 | - | - | 587 | |
| | | Reimb Of Cost-Admin Overhead | 777480 | 199,181 | 200,000 | 17,449 | 35,457 | 8,284 | 61,189 | |
| | | Reimb Of Cost-Benefits | 777490 | - | 20,000 | - | - | - | - | |
| | | Reimbursement For Services | 777520 | - | 5,000 | 1,000 | 10,215 | - | 11,215 | |
| | | Reservation-Fees | 776760 | - | - | - | - | - | - | |
| | Fee Total | | | | 353,257 | 375,000 | 19,035 | 76,772 | 8,284 | 104,091 |
| | Grants | Fed-Aid For Disaster | 763500 | 4,340 | - | - | - | - | - | |
| | Grants Total | | | | 4,340 | - | - | - | - | - |
| | Other | Contrib Fr Non-County Agencies | 781560 | - | - | - | - | - | - | |
| | | Contrib Fr Other County Funds | 790600 | 291,445 | - | - | - | - | - | |
| | | Interest-Invested Funds | 740020 | (676) | 15,000 | (1,613) | 4,199 | 409 | 2,995 | |
| | | Interfnd -Miscellaneous | 778200 | 131,429 | - | - | - | - | - | |
| | | Loss or Gain Sale Fixed Assets | 790040 | - | 2,000 | - | - | - | - | |
| | | Operating Transfer-In | 790500 | - | - | - | - | - | - | |
| | | Other Misc Revenue | 781360 | 1,447 | - | - | 20 | 3,000 | 3,020 | |
| | | Rebates & Refunds | 781120 | 22 | - | - | - | - | - | |
| | Other Total | | | | 423,668 | 17,000 | (1,613) | 4,219 | 3,409 | 6,015 |
| | Taxes | CA-Homeowners Tax Relief | 752800 | 52,847 | 50,000 | - | 7,902 | 18,438 | 26,340 | |
| | | CA-Suppl Homeowners Tax Relief | 752820 | 362 | 1,000 | - | 75 | 176 | 251 | |
| | | Contractual Revenue | 781000 | 654,705 | 550,000 | - | 349,188 | - | 349,188 | |
| | | Prop Tax Current Secured | 700020 | 5,613,760 | 5,519,000 | - | 1,774,464 | 1,438,860 | 3,213,324 | |
| | | Prop Tax Current Supplemental | 704000 | 106,960 | 50,000 | - | - | - | - | |
| | | Prop Tax Current Unsecured | 701020 | 250,545 | 230,000 | - | 241,561 | - | 241,561 | |
| | | Prop Tax Prior Secured | 702000 | (4) | - | - | - | - | - | |
| | | Prop Tax Prior Supplemental | 705000 | 47,384 | 30,000 | - | - | - | - | |
| | | Prop Tax Prior Unsecured | 703000 | (8,213) | 15,000 | - | - | - | - | |
| RDV Prty Tax, LMIH Resdul Asts | | 715070 | 1,012,559 | 600,000 | - | 343,679 | - | 343,679 | | |
| Taxes Total | | | | 7,730,904 | 7,045,000 | - | 2,716,870 | 1,457,474 | 4,174,344 | |
| Business Operations Total | | | | 8,512,168 | 7,437,000 | 17,422 | 2,797,860 | 1,469,167 | 4,284,449 | |



YTD REVENUES BY PROGRAM AREA

| PROGRAM | Business Services | | | | | | | | |
|---|--------------------|-------------------------|-----------|-----------------|------------------------|------------|------------|------------|--------------|
| AREA | Type | Description | Acct Code | FY20-21 Actuals | FY21-22 CURRENT BUDGET | 1QTR | 2QTR | JAN | GRAND TOTAL |
| Fish & Game Commission | Fee | Fish & Game-Cc Portion | 777730 | 1,360 | 1,200 | 393 | 653 | 173 | 1,219 |
| | Fee Total | | | 1,360 | 1,200 | 393 | 653 | 173 | 1,219 |
| | Other | Interest-Invested Funds | 740020 | 9 | 300 | (3) | 9 | 1 | 7 |
| | Other Total | | | 9 | 300 | (3) | 9 | 1 | 7 |
| Fish & Game Commission Total | | | | 1,368 | 1,500 | 390 | 663 | 174 | 1,226 |



YTD REVENUES BY PROGRAM AREA

| PROGRAM | Business Services | | | | | | | | | |
|-----------------------------|-------------------|--------------------|-----------|-----------------|------------------------|----------------|---------------|---------------|---------------|----------------|
| AREA | Type | Description | Acct Code | FY20-21 Actuals | FY21-22 CURRENT BUDGET | 1QTR | 2QTR | JAN | GRAND TOTAL | |
| Guest Services | Fee | Admissions | 741020 | 1,653 | - | 10 | - | - | 10 | |
| | | Exhibits | 741080 | 200 | - | 400 | - | - | 400 | |
| | | Interfnd -Leases | 778150 | - | - | - | - | - | - | |
| | | Reservation-Fees | 776760 | 349,402 | 300,000 | 86,576 | 70,633 | 29,787 | 186,996 | |
| | Fee Total | | | | 351,255 | 300,000 | 86,986 | 70,633 | 29,787 | 187,406 |
| | Other | Other Misc Revenue | 781360 | 1,030 | 1,500 | - | - | - | - | |
| | | Rebates & Refunds | 781120 | - | - | - | - | - | - | |
| Other Total | | | | 1,030 | 1,500 | - | - | - | - | |
| Guest Services Total | | | | | 352,285 | 301,500 | 86,986 | 70,633 | 29,787 | 187,406 |



YTD REVENUES BY PROGRAM AREA

| PROGRAM | | Business Services | | | | | | | |
|------------------------------------|------------------|-------------------|-----------|------------------|------------------------|----------------|------------------|------------------|------------------|
| AREA | Type | Description | Acct Code | FY20-21 Actuals | FY21-22 CURRENT BUDGET | 1QTR | 2QTR | JAN | GRAND TOTAL |
| Weddings & Events | Fee | Interfnd -Leases | 778150 | 49,025 | 25,000 | 500 | 4,800 | - | 5,300 |
| | | Rents | 741000 | 20,450 | 200,000 | 112,025 | 57,236 | 15,600 | 184,861 |
| | Fee Total | | | | 69,475 | 225,000 | 112,525 | 62,036 | 15,600 |
| Weddings & Events Total | | | | 69,475 | 225,000 | 112,525 | 62,036 | 15,600 | 190,161 |
| Grand Total | | | | 8,935,297 | 7,965,000 | 217,323 | 2,931,192 | 1,514,728 | 4,663,243 |