



**BUSINESS SERVICES PROGRAM SUMMARY**

*FY23-24 BUDGET*

|                              | Business Operations | Executive          | Fish & Game Commission | Finance          | Marketing        | Human Resources  | Park Residences | Guest Services & Events | SARB Management  | Grand Total       |
|------------------------------|---------------------|--------------------|------------------------|------------------|------------------|------------------|-----------------|-------------------------|------------------|-------------------|
| <b>DEPTID</b>                | <i>931235</i>       | <i>931220</i>      | <i>931103</i>          | <i>931240</i>    | <i>931260</i>    | <i>931250</i>    | <i>931108</i>   | <i>931205</i>           | <i>931270</i>    |                   |
| <b>Budgeted REVENUES</b>     |                     |                    |                        |                  |                  |                  |                 |                         |                  |                   |
| Taxes                        | 7,853,000           | -                  | -                      | -                | -                | -                | -               | -                       | -                | 7,853,000         |
| Fee                          | 725,622             | -                  | 4,000                  | -                | -                | -                | 64,000          | 710,000                 | 110,000          | 1,613,622         |
| Grants                       | -                   | -                  | -                      | -                | -                | -                | -               | -                       | -                | -                 |
| Other                        | 140                 | -                  | 50                     | -                | -                | -                | 500             | 6,000                   | 1,700,000        | 1,706,690         |
| <b>TOTAL REVENUES</b>        | <b>8,578,762</b>    | <b>-</b>           | <b>4,050</b>           | <b>-</b>         | <b>-</b>         | <b>-</b>         | <b>64,500</b>   | <b>716,000</b>          | <b>1,810,000</b> | <b>11,173,312</b> |
| <b>Budgeted EXPENDITURES</b> |                     |                    |                        |                  |                  |                  |                 |                         |                  |                   |
| Salaries & Benefits          | 2,769,268           | 1,013,721          | -                      | 650,561          | 187,795          | 271,897          | -               | 463,653                 | 924,533          | 6,281,428         |
| Supplies & Services          | 2,326,454           | 48,300             | 4,050                  | 38,500           | 38,550           | -                | 79,500          | 106,225                 | 469,500          | 3,111,079         |
| Other/Interfund Charges      | 198,637             | 2,500              | -                      | 175,000          | 1,080            | -                | -               | 3,100                   | 12,000           | 392,317           |
| Capital Assets               | 17,606              | -                  | -                      | -                | -                | -                | 10,000          | -                       | 100,000          | 127,606           |
| Contributions & Transfers    | 1,400,000           | -                  | -                      | -                | -                | -                | -               | -                       | -                | 1,400,000         |
| <b>TOTAL EXPENDITURES</b>    | <b>6,711,965</b>    | <b>1,064,521</b>   | <b>4,050</b>           | <b>864,061</b>   | <b>227,425</b>   | <b>271,897</b>   | <b>89,500</b>   | <b>572,978</b>          | <b>1,506,033</b> | <b>11,312,430</b> |
| <b>NET GAIN/(LOSS)</b>       | <b>1,866,797</b>    | <b>(1,064,521)</b> | <b>-</b>               | <b>(864,061)</b> | <b>(227,425)</b> | <b>(271,897)</b> | <b>(25,000)</b> | <b>143,022</b>          | <b>303,967</b>   | <b>(139,118)</b>  |

*FY23-24 ACTUALS*

|                            | Business Operations | Executive        | Fish & Game Commission | Finance          | Marketing        | Human Resources | Park Residences | Events         | SARB Management  | Grand Total      |
|----------------------------|---------------------|------------------|------------------------|------------------|------------------|-----------------|-----------------|----------------|------------------|------------------|
| <b>Actual REVENUES</b>     |                     |                  |                        |                  |                  |                 |                 |                |                  |                  |
| Taxes                      | 5,371,938           | -                | -                      | -                | -                | -               | -               | -              | -                | 5,371,938        |
| Fee                        | 57,967              | -                | 1,219                  | -                | -                | -               | 45,973          | 436,799        | 249,695          | 791,654          |
| Grants                     | -                   | -                | -                      | -                | -                | -               | -               | -              | -                | -                |
| Other                      | 472,650             | -                | 569                    | -                | -                | -               | 12,135          | 2,372          | -                | 487,726          |
| <b>TOTAL REVENUES</b>      | <b>5,902,554</b>    | <b>-</b>         | <b>1,788</b>           | <b>-</b>         | <b>-</b>         | <b>-</b>        | <b>58,108</b>   | <b>439,171</b> | <b>249,695</b>   | <b>6,651,317</b> |
| % of Budget                | 69%                 | 0%               | 44%                    | 0%               | 0%               | 0%              | 90%             | 61%            | 14%              | 60%              |
| <b>Actual EXPENDITURES</b> |                     |                  |                        |                  |                  |                 |                 |                |                  |                  |
| Salaries & Benefits        | 1,955,413           | 625,110          | -                      | 351,403          | 94,325           | -               | -               | 285,024        | 321,970          | 3,633,245        |
| % of Budget                | 71%                 | 62%              | -                      | 54%              | 50%              | 0%              | -               | 61%            | 35%              | 58%              |
| Supplies & Services        | 1,436,770           | 36,491           | 759                    | 22,411           | 14,872           | -               | 32,921          | 40,091         | 90,939           | 1,675,254        |
| % of Budget                | 62%                 | 76%              | 19%                    | 58%              | 39%              | -               | 41%             | 38%            | 19%              | 54%              |
| Other/Interfund Charges    | 264,062             | 1,458            | -                      | 30,867           | 155              | -               | -               | 658            | 1,801            | 299,002          |
| % of Budget                | 133%                | 58%              | -                      | 18%              | 14%              | -               | -               | 21%            | 15%              | 76%              |
| Capital Assets             | 17,606              | -                | -                      | -                | -                | -               | 9,593           | -              | 8,420            | 35,619           |
| % of Budget                | 100%                | -                | -                      | -                | -                | -               | 96%             | -              | 8%               | 28%              |
| Contributions & Transfers  | 400,000             | -                | -                      | -                | -                | -               | -               | -              | -                | 400,000          |
| % of Budget                | 29%                 | -                | -                      | -                | -                | -               | -               | -              | -                | 29%              |
| <b>TOTAL EXPENDITURES</b>  | <b>4,073,851</b>    | <b>663,060</b>   | <b>759</b>             | <b>404,681</b>   | <b>109,352</b>   | <b>-</b>        | <b>42,514</b>   | <b>325,773</b> | <b>423,130</b>   | <b>6,043,120</b> |
| % of Budget                | 61%                 | 62%              | 19%                    | 47%              | 48%              | 0%              | 48%             | 57%            | 28%              | 53%              |
| <b>NET GAIN/(LOSS)</b>     | <b>1,828,703</b>    | <b>(663,060)</b> | <b>1,030</b>           | <b>(404,681)</b> | <b>(109,352)</b> | <b>-</b>        | <b>15,595</b>   | <b>113,398</b> | <b>(173,435)</b> | <b>608,197</b>   |



**YTD REVENUES BY PROGRAM AREA**

| PROGRAM Business Services                |                               |                                |                   |                        |                |                  |                  |                |                  |       |
|--|-------------------------------|--------------------------------|-------------------|------------------------|----------------|------------------|------------------|----------------|------------------|-------|
| AREA                                     | ACCOUNT                       | DESCRIPTION                    | FY22-23 Actuals   | FY23-24 CURRENT BUDGET | Q1             | Q2               | JAN              | FEB            | TOTAL ACTUALS    |       |
| Business Operations                      | 700020                        | Prop Tax Current Secured       | 6,408,260         | 6,175,000              | -              | 2,056,176        | 1,658,266        | 972            | 3,715,415        |       |
|  | 701020                        | Prop Tax Current Unsecured     | 286,855           | 305,000                | -              | 327,964          | -                | -              | 327,964          |       |
|  | 703000                        | Prop Tax Prior Unsecured       | 20,482            | 10,000                 | -              | -                | -                | -              | -                |       |
|  | 704000                        | Prop Tax Current Supplemental  | 257,604           | 50,000                 | -              | -                | 91,499           | -              | 91,499           |       |
|  | 705000                        | Prop Tax Prior Supplemental    | 63,267            | 35,000                 | -              | -                | 95,000           | -              | 95,000           |       |
|  | 715070                        | RDV Prty Tax, LMIH Resdul Asts | 1,079,014         | 625,000                | -              | 78,713           | 547,870          | -              | 626,583          |       |
|  | 740020                        | Interest-Invested Funds        | 156,953           | 140                    | 261,941        | 107,855          | -                | 10,121         | 379,918          |       |
|  | 741000                        | Rents                          | 4,975             | 1,000                  | 550            | 550              | -                | -              | 1,100            |       |
|  | 741010                        | Lease Revenue-GASB87           | 211,822           | 160,000                | (48,125)       | -                | -                | -              | (48,125)         |       |
|  | 741260                        | Land Lease                     | 1,487             | 600                    | 464            | -                | -                | 464            | 927              |       |
|  | 741320                        | Misc Event Charges             | -                 | -                      | 3,435          | -                | -                | -              | -                | 3,435 |
|  | 751680                        | CA-Grant Revenue               | -                 | -                      | -              | -                | 2,310            | -              | 2,310            |       |
|  | 752800                        | CA-Homeowners Tax Relief       | 50,839            | 52,000                 | -              | 7,564            | -                | 17,650         | 25,215           |       |
|  | 752820                        | CA-Suppl Homeowners Tax Relief | 871               | 1,000                  | -              | 115              | -                | 268            | 383              |       |
|  | 777480                        | Reimb Of Cost-Admin Overhead   | 244,671           | -                      | 13,601         | 51,918           | 13,763           | 22,788         | 102,070          |       |
|  | 777520                        | Reimbursement For Services     | 36,500            | 313,423                | -              | -                | (4,000)          | -              | (4,000)          |       |
|  | 778200                        | Interfnd -Miscellaneous        | 140,189           | 250,599                | -              | -                | -                | -              | -                |       |
|  | 781000                        | Contractual Revenue            | 859,336           | 600,000                | -              | -                | 489,879          | -              | 489,879          |       |
|  | 781120                        | Rebates & Refunds              | 126               | -                      | -              | -                | -                | -              | -                |       |
|  | 781180                        | Judgments                      | 5                 | -                      | -              | -                | -                | -              | -                |       |
|  | 781360                        | Other Misc Revenue             | 860               | -                      | -              | 100              | 150              | -              | 250              |       |
|  | 781560                        | Contrib Fr Non-County Agencies | -                 | -                      | 3,000          | -                | -                | -              | 3,000            |       |
|  | 790040                        | Loss or Gain Sale Fixed Assets | -                 | -                      | -              | -                | -                | -              | -                |       |
| 790600                                   | Contrib Fr Other County Funds | 82,532                         | -                 | 7,200                  | 82,532         | -                | -                | 89,732         |                  |       |
| 778280                                   | Interfnd -Reimb For Service   | -                              | -                 | -                      | -              | 38,531           | (38,531)         | -              |                  |       |
| <b>Business Operations Total</b>         |                               |                                | <b>9,906,647</b>  | <b>8,578,762</b>       | <b>242,065</b> | <b>2,713,488</b> | <b>2,933,269</b> | <b>13,733</b>  | <b>5,902,554</b> |       |
| Finance                                  | 741360                        | Concessions                    | -                 | -                      | -              | -                | -                | -              | -                |       |
| <b>Finance Total</b>                     |                               |                                | -                 | -                      | -              | -                | -                | -              | -                |       |
| Fish & Game Commission                   | 740020                        | Interest-Invested Funds        | 411               | 50                     | 371            | 178              | -                | 20             | 569              |       |
|  | 777730                        | Fish & Game-Cc Portion         | 1,882             | 4,000                  | 379            | 575              | 116              | 150            | 1,219            |       |
| <b>Fish &amp; Game Commission Total</b>  |                               |                                | <b>2,293</b>      | <b>4,050</b>           | <b>750</b>     | <b>753</b>       | <b>116</b>       | <b>170</b>     | <b>1,788</b>     |       |
| Park Residences                          | 740020                        | Interest-Invested Funds        | 9,782             | 500                    | 7,933          | 3,784            | -                | 418            | 12,135           |       |
|  | 741000                        | Rents                          | 51,966            | 51,000                 | 11,660         | 9,925            | 4,675            | 8,031          | 34,291           |       |
|  | 777610                        | Utilities                      | 19,626            | 13,000                 | 3,876          | 3,956            | 1,764            | 2,086          | 11,682           |       |
| <b>Park Residences Total</b>             |                               |                                | <b>81,374</b>     | <b>64,500</b>          | <b>23,469</b>  | <b>17,665</b>    | <b>6,439</b>     | <b>10,535</b>  | <b>58,108</b>    |       |
| Guest Services & Events                  | 741000                        | Rents                          | 194,427           | 350,000                | 168,124        | 25,665           | 18,225           | 30,934         | 242,948          |       |
|  | 741020                        | Admissions                     | 1,480             | -                      | 20             | -                | -                | -              | 20               |       |
|  | 741080                        | Exhibits                       | 3,200             | 2,000                  | 600            | 500              | 900              | 200            | 2,200            |       |
|  | 741320                        | Misc Event Charges             | 2,700             | -                      | -              | -                | -                | -              | -                |       |
|  | 776700                        | Camping                        | -                 | -                      | 318            | 1,460            | -                | -              | 1,778            |       |
|  | 776710                        | Day Use                        | (1,480)           | -                      | 1,480          | -                | -                | -              | 1,480            |       |
|  | 776740                        | Recreation Fees                | -                 | -                      | -              | -                | -                | -              | -                |       |
|  | 776760                        | Reservation-Fees               | 300,519           | 350,000                | 81,939         | 54,202           | 25,797           | 22,239         | 184,177          |       |
|  | 778150                        | Interfnd -Leases               | 5,323             | 8,000                  | 1,746          | 342              | 1,958            | 150            | 4,196            |       |
|  | 780160                        | Other Taxable Sales            | 110               | -                      | -              | -                | -                | -              | -                |       |
|  | 781120                        | Rebates & Refunds              | -                 | -                      | -              | -                | -                | -              | -                |       |
|  | 781360                        | Other Misc Revenue             | 7,106             | 6,000                  | 1,124          | 1,248            | -                | -              | 2,372            |       |
| <b>Guest Services &amp; Events Total</b> |                               |                                | <b>513,385</b>    | <b>716,000</b>         | <b>255,351</b> | <b>83,417</b>    | <b>46,880</b>    | <b>53,523</b>  | <b>439,171</b>   |       |
| SARB Management                          | 777520                        | Reimbursement For Services     | -                 | 110,000                | -              | 78,175           | -                | 120,231        | 198,406          |       |
|  | 790600                        | Contrib Fr Other County Funds  | -                 | 1,700,000              | -              | -                | -                | -              | -                |       |
|  | 778280                        | Interfnd -Reimb For Service    | -                 | -                      | -              | -                | -                | 51,289         | 51,289           |       |
| <b>SARB Management Total</b>             |                               |                                | -                 | <b>1,810,000</b>       | -              | <b>78,175</b>    | -                | <b>171,520</b> | <b>249,695</b>   |       |
| <b>Grand Total</b>                       |                               |                                | <b>10,503,699</b> | <b>11,173,312</b>      | <b>521,635</b> | <b>2,893,497</b> | <b>2,986,704</b> | <b>249,481</b> | <b>6,651,317</b> |       |